

PROFITS HIDING IN PLAIN SIGHT

The following comparison is developed with industry assumptions, showcasing a metal fabricator using (2) fiber-laser cutting tables and respectful storage methods over a 250-workday year.



INDUSTRY STANDARD

Everyday, required tasks	\$/day
Finding material for the next job	\$45
Retrieving material for the next job	\$120
Wooden pallets, inbound	\$250
Wooden pallets, outbound	\$100
Scratched/scrapped material	\$40
Machine "waiting" time	\$200
Cost per day	\$755
Annual Cost: \$188,750	

Everyday, required tasks	\$/day
Finding material for the next job	\$15
Retrieving material for the next job	\$40
Wooden pallets, inbound	\$0
Wooden pallets, outbound	\$0
Scratched/scrapped material	\$0
Machine "waiting" time	\$0
Cost per day	\$55
Annual Cost: \$13,750	

PROFIT-SEEKING FABRICATORS



Do the numbers seem real? **They are.** Material handling cycle times are often the most overlooked areas of financial reporting; they get pushed aside as a "cost of business".

Let's plug your "actual" numbers into our ROI calculator to see if these numbers are true for you.